

## Company Profile

August 2013

### INTRODUCTION

Developing Assets (DevA) works closely with the world's largest and most capable helicopter operators, providing helicopter crews, equipment, training and support to specialist operations, predominantly in the maritime environment and including the challenging Search and Rescue (SAR) role. Most of the aircrew provided by DevA are former Royal Navy, Royal Marines and Royal Air Force helicopter instructor pilots. DevA aircrew are all, without exception, highly experienced operators selected on their ability to adapt quickly to the unique environment of a start-up operation or simply to *fit-in* to an established operation. Customers have enjoyed significant savings through the use of DevA contract aircrew through reduced training costs, excellent retention rates and a flexible approach. DevA flying expertise currently includes but is not limited to the S61, S92, EC155 and AW139 helicopters.

### EXPERIENCE OF SERVICE DELIVERY

DevA's core business is *aircrew support tailored to the client's requirement*. Current projects range from the placement of single short-term aircrew to longer-term commitments including a *turn-key* solution with full base manning and management.

- **Aircrew Augmentation**
  - AW139 and S92 Commander Pilots, Co-Pilots, and Paramedic Crewmen, in support of the UK Coastguard SAR contract with CHC.
- **SAR**
  - The provision of the entire CHC SAR Ireland Transition Team of 20 aircrew, encompassing both S61 and S92 aircrew.
- **Executive Aircraft Management**
  - The management and crewing of an EC155 operated in the executive transport role on behalf of a High Net Worth client. This role includes the provision of expertise for Superyacht operations.
- **Military Support**
  - Provision of aircrew support to British International Helicopters (BIH) for military tasking and exercises.
- **Medical Support**
  - Provision of full medical support to remote, deployed or *at sea* operations in both heli-borne and land based roles.

### TRACK RECORD

- **Flexibility**
  - DevA provided 2 suitably experienced and qualified crewmen and SAR equipment to CHC SAR operations in the Falkland Islands within 14 days of being requested. The crews declared operational readiness within 6 hours of arriving in the Falkland Islands.
  - DevA crews recently responded (out of hours) to an immediate Oil Rig evacuation in the Falkland Islands following an evacuation to lifeboats order due to a possible rig capsize. All personnel were recovered without incident winning praise for DevA from the CEO of CHC Helicopters, Bill Amelio, who said: ***"I received tremendous accolades with regard to your outstanding professionalism, speed and courage displayed during the October 16th episode. I was relieved to hear that all the survivors were recovered without incident..."***
- **Reliability**
  - In 8 years of operating DevA contract aircrew have covered 5000 shifts with a 100% record of crews attending for duties, a 100% pass in simulator checks, a 100% pass in medical standards checks; and no shifts lost to sickness.
- **External Audit**
  - DevA aircrew have been open to audit by the UK Civil Aviation Authority, UK Maritime and Coastguard Agency, AviateQ, Consultavia Auditing, CHC Quality Assurance and Operational audits.
  - DevA's Falkland Islands partnership achieved specific acclaim during an independent audit from AviateQ. The auditor commented: ***"I flew with 4 very professional individuals this morning, who were obviously well practiced and showed a well oiled capability. You should be very happy with the SAR cover that you have paid for"***.

### ADDITIONAL SERVICES

- Training Gap Analysis / Design / Operating Procedures / Operations Manuals.
- Provision of Trainers to ensure a seamless start-up whilst training full-time operators associated with helicopter operations.